

# SAN GABRIEL VALLEY CONNECTION

A PUBLICATION FOR MEMBERS OF THE WEST SAN GABRIEL VALLEY ASSOCIATION OF REALTORS®

WINTER 2014

## WSGVAR Wins 2014 NAR Platinum Global Achievement Award

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## Homeownership Fair

WSGVAR and C.A.R. Hosted a Successful  
Homeownership Fair

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## We Protect the American Dream Walk

WSGVAR Held a Walk to Raise Awareness  
for the Importance of RPAC

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# San Gabriel Valley Connection

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9AM - 5PM &  
Thursday: 8AM - 5PM



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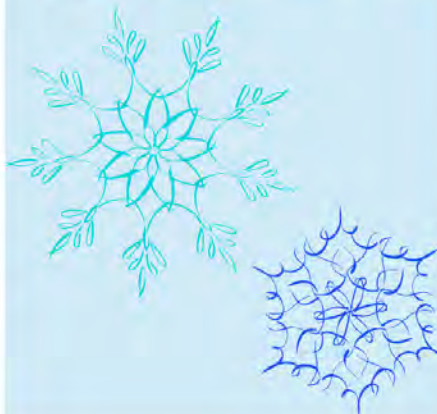
**Editor-in-Chief, San Gabriel Valley Connection**

Lauren Palfrey, [lauren@wsgvar.com](mailto:lauren@wsgvar.com)

### Upcoming Education Schedule

#### January

12th	9 AM to 12 PM– New Residential Purchase Agreement (RPA) Form Training
13th	1 PM to 3 PM– Commercial Investment Committee Class
14th	9:30 AM to 12:30 PM– zipForm® Plus Training
14th	1:30 PM to 4:30 PM– zipForm® Plus Training
21st	10 AM to 3 PM– CRMLS Training
23rd	9 AM to 4 PM– Agent Essentials Training



Volume 2, Issue 2

**WINTER 2014**

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Visit <http://www.wsgvar.com/Education/EducationCalendar.aspx> for a complete education class schedule. New classes regularly added.

# President's Message Winter 2014



Mel Wong  
2014 WSGVAR President

## Officers:

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*President*

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*President-elect*

Suzi Dunkel-Soto  
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Gigi Lee  
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## Directors:

Thomas O. Berge

Yin Bihr

Brian Chen

Ling Chow

Lorraine Clark

Lee Lieberg

Giuseppe "Joe" Veneziano

Stephen Walker



2014 has been a very successful year and I want to highlight some of these accomplishments:

- NAR Designation and Certification Courses including: Seniors Real Estate Specialist (SRES), Military Relocation Professional (MRP), Certified Residential Specialist (CRS) 201, CRS 206, CRS 200, Seller Representative Specialist (SRS), Certified International Property Specialist (CIPS), Resort and Second-Home Property Specialist (RSPS), e-PRO®, Accredited Buyer's Representative (ABR) (see page 7 for details)
- Held two Residential Purchase Agreement (RPA) Form Trainings on the 2014 changes
- Lawrence Yun, NAR Chief Economist, gave a 2014 Housing Statistics and Economic Update
- Leslie Appleton Young, C.A.R.'s Chief Economist, gave a 2014 Economic Forecast
- Received 2014 NAR Global Achievement Program-Platinum Award during NAR's International Night Out & Awards Ceremony in New Orleans, LA (see page 11 for details)
- Global Business Council held a Global Summit Event and a Global Cultural Night with a costume contest and karaoke
- Lunar New Year Celebration at NBC Seafood Restaurant
- Cinco de Mayo Celebration at Margarita's Mexican Restaurant
- Halloween breakfast and costume contest
- YPN had a White Elephant Gift Exchange and an inspirational "Halftime Pep Talk" with top producers
- Thursday Night Football Tailgate Party
- WSGVAR Charity Golf Tournament (see page 5 for details)
- WSGVAR had a night out at the Dodgers game and sold over 150 tickets
- Hosted a successful Homeownership Fair in conjunction with C.A.R. (see page 6 for details)
- Hosted an inbound trade mission with delegates from Taiwan, Malaysia and Indonesia in New Orleans, LA (see page 13 for details)
- Conducted two Charity/Scholarship Auctions to raise money to give out for scholarship awards to deserving high school seniors
- Scholarship Awards presented to 15 high school seniors
- Affiliate Appreciation Luncheon at NBC Seafood Restaurant (see page 16 for details)
- Installation of 2015 President, Tom Berge, Jr. and the 2015 Officers and Directors (see pages 18-19 for details)

I want to thank you again for having me serve as your 2014 President. I hope you and your families have a wonderful holiday season. Mele Kalikimaka!

Best Regards,

Melvin K. Wong, CRS, SRES  
2014 WSGVAR President



# 7 Things Every Homeowner Should Know About the Aquapocalypse

Published: July 14, 2014, By: [Deirdre Sullivan](#)

**Right now close to 50% of the U.S. is experiencing some level of drought. Why should homeowners care?**

**1.** Thanks to climate change, California's aquapocalypse is spreading. Over the next couple of decades more than 400 counties in the U.S. may be going through an extreme dry spell, according to a study by the Natural Resources Defense Council. How bad can it get?

**2.** You won't be able to flush the toilet during daylight hours, take a shower longer than five minutes, or wash your dishes using fresh water. Parts of the Southern plains and Western states already are facing water restrictions.

**FYI:** The 1930s drought that turned the Great Plains into a dust bowl was also caused by environmental damage.

**3.** Running your sprinkler will be forbidden — just like in water-scarce Sacramento where “water police” fine homeowners for illegal lawn watering.

**4.** And since water is vital to agricultural and energy production, drought also causes exorbitant grocery bills, soaring electricity rates, and killer gas prices.

**Fact:** Lake Mead could dry up by 2021. It's already hit its lowest level since the dam was built in the 1930s. Currently, it supplies water to 22 million people in the Southwest.

**5.** Even chilling at home with a cold one can become a pricey luxury. Right now in parts of the country breweries are being asked to reduce their water use. Mandatory reductions may make beer as expensive as a prestigious champagne.

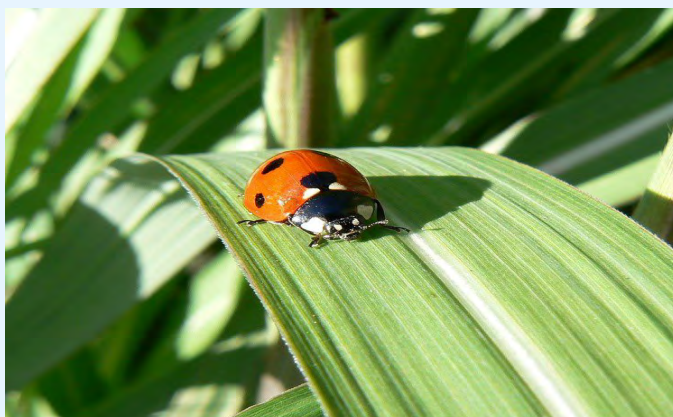
If drought persists, you may not even like how beer tastes in the future. Using quality local water is key when it comes to making stellar suds. Brewing with anything less, which may happen if our rivers run dry, can make your favorite beer taste like a Popsicle stick.

**6.** As our population increases and our water withdrawals grow higher, cities all over the country — including Atlanta, Cleveland, Salt Lake City, and Washington D.C. — may run bone-dry by mid-century, according to NOAA's Cooperative Institute for Research in Environmental Sciences.

**7.** You CAN take action now to help future-proof your home against drought by eliminating your home's worst water-hogging habits.

[Click here](#) to find out ways to take action and eliminate your home's worst water-hogging habits.

**Read more:** <http://www.houselogic.com/home-advice/saving-water/ways-to-conserve-water/#ixzz3JkbGlpOs>  
**Follow HouseLogic:** [@HouseLogic on Twitter](#) | [HouseLogic on Facebook](#)



# WSGVAR 3rd Annual Charity/ Scholarship Golf Tournament

The West San Gabriel Valley Association of REALTORS® hosted it's 3rd Annual Charity/Scholarship Golf Tournament at the Sierra La Verne Country Club in La Verne on June 2, 2014.

Teams of 4 golfers competed in a scramble format and the tournament was followed by dinner and an awards banquet. Congratulations to all of the golf tournament winners!



*1st Place*



*2nd Place*



*3rd Place*

Thank you to everyone who participated, donated, sponsored and helped make this event a success. Each year we award scholarship grants to graduating high school seniors who will be attending a school of higher learning the following year. With the generous support, donations and money raised we can continue to give the gift of education to these deserving students. Thank you for helping us raise money and for making a difference in someone's life.



# Homeownership Fair

On Saturday, September 13, 2014, WSGVAR and the California Association of REALTORS® (C.A.R.) held a free Homeownership Fair designed to provide a one-stop-shop for residents of the San Gabriel Valley to obtain information and essential tools needed to proceed with the home buying process. The Homeownership Fair featured several housing workshops conducted in English, Spanish and Chinese by industry experts on how to successfully navigate through the homebuyer process.

Despite the hot weather (as high as 110 degrees), over 440 people attended this one-day event to learn the following information which was broken down into two education tracks:

## Track One:

- Building Positive Credit*, presented by Experian
- Keep Calm and Escrow On!*, presented by Viva Escrow! Inc. & Champion Escrow, Inc.
- It's Great to Be Home!*, presented by Bank of America
- Economic Forecast*, presented by C.A.R. Economic staff
- How to get a \$1500 Home Buyer Grant and Cash Back on your Mortgage*, presented by Chase
- Homebuying Options for Low to Moderate Income Californians*, presented by CalFHA
- Your REALTOR® Has a Key to Your Home*, presented by Cecelia Rudar, American Heritage, REALTORS®



## Track Two:

- Traps and Pitfalls of Living Trust*, presented by Gary Chan, TemoArjani, LLP
- Tips and Tricks of the Property Tax*, presented by LA County Assessor's Office
- Water Conservation: What You Can Do!*, presented by San Gabriel Valley Municipal Water District
- Bankruptcy 101 and Homeownership*, presented by Law Offices of Paul Horn
- Selling and Purchasing Your Home in a Competitive Market*, presented by Brian Chen, US National Realty

Over 25 exhibitors were there to offer information, answer questions, and provide free giveaways. In-between the educational sessions, there was entertainment for attendees including performances by the Temple City High School band, La Salle High School cheerleaders, a non-profit children's dance school and a flash mob dance put on by WSGVAR members. There was also free face painting, a photo booth, DJ, jump bouncers, balloons, snow cones, hot dogs and soft drinks. High school students from Mark Keppel volunteered their help in the education and entertainment areas throughout the day and were a great help.



The event kicked off with an opening ceremony with speeches from distinguished community members including Pat "Ziggy" Zicarelli, NAR 2015 Chair of RPAC Participation Council and C.A.R. 2015 President-Elect, Assemblymember Ed Chau, Monterey Park Mayor Pro-Tem Peter Chan, San Gabriel Councilmember Chin-Ho Liao, Alhambra Councilmember Stephen K. Sham and Temple City Councilmember Cynthia Sternquist.



# 2014 NAR Designation & Certification Courses

In 2014 the West San Gabriel Valley Association of REALTORS® offered over 80 education courses. These courses were attended by WSGVAR members and non-members with some attendees traveling from different parts of California and other states such as Texas, Nevada and Arizona. In total, **WSGVAR had over 3,400 class attendees throughout the year!**

We brought in wonderful instructors from across the country to teach these courses and are looking forward to having



*Seller Representative Specialist (SRS) Designation in July 2014 with instructor Ginni Field, 2013 REBAC Hall of Fame Member*



*Certified Residential Specialist (CRS) 206 in July 2014 with instructor Michael Selvaggio, CRS Instructor*



*Above are photos from the new Residential Purchase Agreement (RPA) Form Training in September 2014 with instructor Gov Hutchinson, C.A.R. Assistant General Counsel. The class was sold out with over 165 attendees!*

One of the main focuses of the WSGVAR Education Committee is bringing in National Association of REALTORS® (NAR) Designation and Certification classes. NAR's prestigious Designations and Certifications offer a wide array of benefits and access to large referral networks. In 2014 the following Designation and Certification classes were held:

- ◇ Seniors Real Estate Specialist (SRES) Designation
- ◇ Military Relocation Professional (MRP) Certification
- ◇ Certified Residential Specialist (CRS) 201: Listing Strategies
- ◇ Seller Representative Specialist (SRS) Designation
- ◇ Certified International Property Specialist (CIPS) Designation
- ◇ Certified Residential Specialist (CRS) 206: Technologies to Advance Your Business
- ◇ Certified Residential Specialist (CRS) 200: Business Planning and Marketing for the Residential Specialist
- ◇ Resort and Second-Home Property Specialist (RSPS) Certification
- ◇ e-PRO® Certification
- ◇ Accredited Buyer's Representative (ABR) Designation



*Certified International Property Specialist (CIPS) in July 2014 with instructor David Wyant, 2012 and 2009 NAR CIPS Instructor of the Year*

**Congratulations to everyone who went through a Designation or Certification program this year!!!**

# “We Protect the American Dream” Walk

On Tuesday, October 21, 2014 the West San Gabriel Valley Association of REALTORS® held the “We Protect the American Dream” walk to raise funds for the REALTORS® Political Action Committee (RPAC). There were over 60 in attendance and the event was held at the Brookside Park in Pasadena where we had a picnic for lunch catered by Panera Bread, followed by a 3 mile walk around the Rose Bowl to help raise awareness for the importance of contributing to RPAC.

Our walk raised over \$16,000 for RPAC! Thank you to everyone who contributed and participated in the walk. Congratulations to Wendy Furth, Assistant Manager of Rodeo Realty, who won the door prize HP Envy 15t laptop. A very special thank you to Pat “Ziggy” Zicarelli, NAR 2015 Chair of RPAC Participation Council and C.A.R. 2015 President-Elect for being the master of ceremonies for the day.



## Why contribute to RPAC?

Each year REALTORS® work hard to protect the real estate industry and REALTORS®' interests on the political front. With RPAC contributions, many battles have been won for REALTORS®, including a few major accomplishments in 2014:

- At the local level WSGVAR successfully supported local council candidates to overturn the longstanding point of sale inspection mandate in Monterey Park.
- At the state level the Recording Tax (SB 391) and Wage Liens (AB 2416) were defeated; Legislature passed and the Governor signed several C.A.R. sponsored bills including the Squatters (AB 1513) and Federal Loan Limits (SJR 19) bills.
- At the Federal level, these voluntary contributions are used to support candidates and help fight important real estate industry issues, such as retaining the Mortgage Interest Deduction.



Each and every contribution to the RPAC fund is used and needed to wage these important fights for the real estate industry!



# RPR COMMERCIAL

## PINPOINTING TARGET AUDIENCES

By Emily Line, Director, RPR Commercial Services



When working with clients, REALTORS® are generally given specific criteria needed to support a business. RPR Commercial pinpoints the “right customers” bases on a client’s needs. This analysis allows you, as a REALTOR®, to help your client find the best place to locate using various data to identify areas with a high volume of target customers for the business.

For example, a REALTOR® in Washington D.C. oversees office expansion for a technology company. The client has indicated they are looking for a location in Irvine, California. From a recruiting perspective, it’s important for this company to have access to areas with young adults who have technology backgrounds. They also want to ensure that the location has projected growth to accommodate the corporate commitment of locating offices in areas with convenient, desirable amenities for employees.

Incorporating the client’s criteria, you can run a location analysis by following a few simple steps. From the RPR Commercial dashboard, you would choose to run the analysis “Where are the Right Customers for a Business?”. After entering the desired geographic, and selecting the attributes from the list in the drop-down menu, you can run the analysis. After doing so, the REALTOR® is able to see the best trade area matches

both on the map and in a list view based on the client’s criteria.

From the results, the option to look for office space or take a deeper look into trade area details to reiterate the location selection with specific demographics and consumer segmentation. Let’s say you elect to dive into trade area details for the top area that matched the client’s criteria in Irvine. They are able to see details on the population including the following on the dominant consumer segmentation, driving home the corporate culture presented by the client and further validating your expertise as a REALTOR®. The analysis results highlight trade areas that meet a client’s criteria and the trade area report validates location analysis.

**All REALTOR® members have access to RPR Commercial as a free member benefit. Register for a LIVE tutorial webinar today at [blog.narrpr.com/commercial](http://blog.narrpr.com/commercial).**



[Click here](#) for more information.

# You May Not be Multilingual, but Your Listings Are!



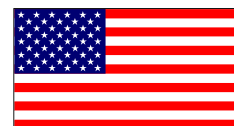
Realtor.com® International has changed the way global buyers search for real estate

Realtor.com® International features translation services in 11 languages, currency & measurement conversion tools, and listings from 41 countries representing 5 continents, and over 4.5 million active listings.

U.S. for-sale and rental listings that appear on realtor.com® automatically are displayed on realtor.com® International. This free service means true global exposure for your listings—over 1 million unique international consumers are searching the site each month.\*

*\*As reported by Omniture Site Catalyst for September 2014 as an aggregate of all countries other than the United States*

## Where are Global Buyers Searching in the United States?



The below data reflects the top countries (outside of the U.S.) where consumers were the most engaged on realtor.com® & realtor.com® International and the top U.S. markets in which they were searching.



### Canada

Las Vegas, NV  
Detroit, MI  
New York, NY  
Los Angeles, CA  
Fort Lauderdale, FL



### United Kingdom

Los Angeles, CA  
New York, NY  
Orlando, FL  
Beverly Hills, CA  
Houston, TX



### Australia

Los Angeles, CA  
New York, NY  
Detroit, MI  
Las Vegas, NV  
San Francisco, CA



### Brazil

Orlando, FL  
Miami, FL  
Los Angeles, CA  
Kissimmee, FL  
New York, NY



### Germany

Los Angeles, CA  
San Antonio, TX  
New York, NY  
Colorado Springs, CO  
Miami, FL



### France

Los Angeles, CA  
Miami, FL  
New York, NY  
Miami Beach, FL  
San Francisco, CA



### Mexico

San Diego, CA  
San Antonio, TX  
Laredo, TX  
El Paso, TX  
Miami, FL



### Italy

Miami, FL  
Miami Beach, FL  
New York, NY  
Los Angeles, CA  
Detroit, MI



### India

New York, NY  
Los Angeles, CA  
Dallas, TX  
San Jose, CA  
Houston, TX



### China

Los Angeles, CA  
San Francisco, CA  
New York, NY  
Seattle, WA  
Houston, TX

*Source: Omniture Discover - September 2014*

[Click here](#) for more Global information and statistics from the National Association of REALTORS®.

# WSGVAR AWARDED WITH THE 2014 PLATINUM GLOBAL ACHIEVEMENT AWARD BY NAR

On Saturday, November 8, 2014 the National Association of REALTORS® (NAR) presented West San Gabriel Valley Association of REALTORS® (WSGVAR) with the Platinum Global Achievement Award during the 2014 NAR Annual Conference and Expo in New Orleans, LA.

President Mel Wong of WSGVAR commented, “It is a great honor for the West San Gabriel Valley Association of REALTORS® to receive the 2014 Platinum Global Achievement Award from the National Association of REALTORS®. We always put our members first by providing them with local and global education courses, as well as trade missions to foreign countries to learn about other cultures and their real estate practices.”

To earn this prestigious award, Associations must meet all criteria from NAR. These criteria are included but not limited to inbound and outbound trade missions with Ambassador Associations. Since 2010, WSGVAR has conducted trade missions with Taiwan and Malaysia. Most recently, WSGVAR hosted the Chinese Association of Real Estate Brokers from Taiwan in New Orleans between November 7, 2014 and November 8, 2014. In addition to trade missions, WSGVAR also offers educational classes to benefit REALTORS® and consumers on how to purchase properties in the United States and overseas.

WSGVAR was previously awarded the Platinum Global Achievement Award by NAR in 2011 and 2012. In 2013 WSGVAR was awarded the NAR Outstanding Ambassador Association Award.

West San Gabriel Valley Association of REALTORS® is a trade organization with over 2,500 REALTOR® members. Its mission is to advocate and enhance the interests of REALTORS®; to promote adherence to the REALTOR® Code of Ethics and professional competency of members; to safeguard and preserve private property rights, always mindful of cultural backgrounds within our communities.



# Global Business Council Appreciation Luncheon



On Wednesday, December 17, 2014 the WSGVAR Global Business Council held an appreciation luncheon that was open to all members and non-members. Over 80 people attended including reporters from Sing Tao Daily, The China Press and Chinese L.A. Daily News. [Click here](#) to view the Chinese L.A. Daily News article.

The luncheon was held to show appreciation for the support of the GBC members and to celebrate the WSGVAR Global Business Council receiving the prestigious 2014 Global Achievement Program—Platinum Award during the 2014 National Association of REALTORS® (NAR) Conference & Expo in New Orleans, LA (see page 11 for details).

The lunch was catered from Stonefire Grill and was followed with cake and desserts. Attendees also sang “Jingle Bells” in English, Spanish, Mandarin, Cantonese, Japanese and Vietnamese. It was a wonderful celebratory event.





The National Association of REALTORS® (NAR) held its annual Conference and Expo in New Orleans, LA from November 7-10, 2014. The Conference featured Former United States President Bill Clinton as the keynote speaker and had over 100 education sessions covering topics such as broker management, business technology, commercial, green, hot topics, innovation, international, land, legal issues, market segments/niches, professional and personal growth, sales and marketing, and more. There were over 400 Expo exhibitors and the overall conference and expo provided a great platform to learn new ideas and connect with REALTORS® from around the world.



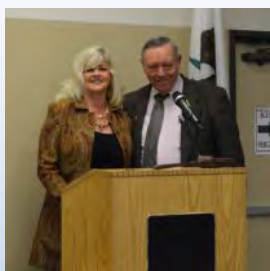
## Inbound Trade Mission

The West San Gabriel Valley Association of REALTORS® Directors and Staff welcomed delegates from Taiwan, Indonesia and Malaysia. We hosted a dinner with these delegates at Jacques-Imo restaurant in New Orleans, LA.



# ANNUAL RECOGNITION OF CHARITABLE ORGANIZATIONS

At an annual ceremony held on December 4, 2014, the West San Gabriel Valley Association of REALTORS® awarded five deserving charitable organizations in the community. The 2014 recipients are [Maryvale](#), located in Rosemead with the commitment to provide healing and stability for foster youth; [People for People](#), a food bank in San Gabriel that feeds the homeless in the community; [San Gabriel Valley Humane Society](#), located in San Gabriel with the commitment to provide a safe place for animals until they are adopted; the [San Gabriel Valley Consortium on Homelessness](#), located in West Covina with the commitment to end homelessness in San Gabriel Valley by educating the community, building partnerships and advocating for appropriate housing and services; and the [YMCA of West San Gabriel Valley](#), located in Alhambra with the commitment to help develop youth, promote healthy living and social responsibility. Each organization was awarded \$1,000. We appreciate all of the good work that these charities do!



## GET INVOLVED

Join the Century Club! The Century Club is the backbone of our scholarship. It is composed of people who value the importance of education and want to make a donation directly to scholarships. To join, all one has to do is write a check in the amount of \$100 or more to WSGVAR Foundation and write Century Club in the memo. [Click here](#) for a list of all our Century Club Members. Thank you for your support!

# Past Presidents and Honorees Luncheons



On Tuesday, October 17, 2014, the West San Gabriel Valley Association of REALTORS® held a luncheon at the San Gabriel Hilton to honor Past Presidents and Honorees of the Association. Everyone was welcomed by 2014 President Mel Wong. Some of the Past Presidents in attendance include 1975 Thomas O. Berge, 1979 Carl M. Berg, 1984 Ernest W. Henry, 1991 and 2003 Robert W. Bodkin II, 1994 Joy Lyn Carothers, 1999 Esther Johnson, 2000 Brian Chen, 2002 Cecelia "Cyl" Rudar, 2005 Carl Feldstein, 2006 Lorraine Clark, 2007 Nancy Lin, 2008 Arthur A.W. Shu, 2009 Rita Chio, 2010 Ling Chow, 2012 Yin Bihr and 2013 Lee Lieberg.

The Honorees included past recipients of the REALTOR® of the Year Award, Affiliate of the Year Award, Life Time Achievement Award, Special Recognition Award, Good Neighbor Award and President's Award. Approximately 30 people were in attendance at this wonderful luncheon.



# *Affiliate Appreciation Luncheon*



On November 20, 2014 WSGVAR held a luncheon at NBC Seafood Restaurant in appreciation of all of our affiliate members. The event was enjoyed by both affiliate members and REALTORS®. All in attendance enjoyed camaraderie with one another and a delicious lunch.



*The West San Gabriel Valley Association of REALTORS® wants to thank all of our affiliate members for your continuous support, outstanding service and dedication to WSGVAR!*



# 2014 Outgoing President & Holiday Celebration MLS Meetings

On Thursday, December 11, 2014 during the WSGVAR MLS Breakfast Meeting, 2014 Outgoing President Mel Wong was honored for his leadership and service to WSGVAR. A Hawaiian breakfast was served and 2014 President Mel Wong received numerous accolades including recognitions from the City of Alhambra, City of Temple City, 5th District Supervisor Michael D. Antonovich, 2014 NAR President Steve Brown, and U.S. Congresswoman Judy Chu representing the 27th District. 2014 President Mel Wong also recognized the 2014 WSGVAR Award Recipients (see page 18 for details) and gave certificates of appreciation to the 2014 Board of Directors and Committee Chairs and Vice-Chairs.



On Thursday, December 18, 2014 the West San Gabriel Valley Association of REALTORS® held its annual Holiday Party during the MLS Breakfast Meeting. A hot breakfast was served by our Affiliates and the morning was an opportunity to mingle with old and new friends and peers. Members were encouraged to wear their favorite "ugly" holiday sweater, there was a gift raffle giveaway and lots of holiday spirit.



Congratulations to Richard Lee from Kotai Realty who won the final 50/50 raffle ticket drawing of the year in the amount of \$263. He generously donated his winnings to the WSGVAR Foundation. By doing so, he became a member of the WSGVAR Century Club!

During the Holiday Party the final attendance drawing for 2014 was drawn. Each week, a WSGVAR member's name is pulled at the MLS Breakfast Meeting and if that member is in attendance they win a sum of money. If there is no winner, the amount is increased \$25 each week. Congratulations to Michelle Dawn Olsen from Coldwell Banker/George Realty for winning the 2014 attendance drawing of \$1,200!





# WEST SAN GABRIEL VALLEY ASSOCIATION OF REALTORS®

## 92ND ANNUAL INSTALLATION DINNER

### BRING BACK THE 70's

On Friday, December 5, 2014 the West San Gabriel Valley Association of REALTORS® held its 92nd Annual Installation in honor of 2015 WSGVAR President, Tom Berge, Jr., and the 2015 Board of Directors. The Installation was held at Almansor Court in the Lakeview Room in Alhambra and was sold out with over 250 guests in attendance. The evening was themed "Bring Back the 70's" and included dancers, a photo booth and delicious food consisting of fresh vegetables, white and wild rice, coconut shrimp, vegetarian lasagna, country fried chicken, carved prime rib, a baked potato bar and a dessert bar.

2013 WSGVAR President Lee Lieberg was the Emcee for the evening, 1975 WSGVAR President Thomas O. Berge led the Pledge of Allegiance and 1991 and 2003 WSGVAR President Robert Bodkin gave the Invocation.

Congratulations to 2015 President Tom Berge, Jr. and the entire 2015 Board of Directors!



Pat "Ziggy" Zicarelli, 2015 C.A.R. President-Elect, installed Tom Berge, Jr. as the 2015 WSGVAR President and installed the 2015 Board of Directors.

**Officers:** Tom Berge, Jr., President; Kevin Kwan, President-Elect; Suzi Dunkel-Soto, Vice President; Gigi Lee, Treasurer; Helen Marston, Secretary

**Directors:** Thomas O. Berge, Yin Bihr, Brian Chen, Ling Chow, Lorraine Clark, Lee Lieberg, Giuseppe Veneziano and Stephen Walker

**Immediate Past President:** Mel Wong



# WSGVAR 92ND ANNUAL INSTALLATION DINNER BRING BACK THE 70'S

Congratulations to all of the 2014 award recipients and thank you for your contributions to WSGVAR!

2014 REALTOR® of the Year– Lee Lieberg, Landz Real Estate

2014 Affiliate of the Year– Bob & Jacqueline Cheou, Champion Escrow

2014 WSGVAR Distinguished Service Award– Gigi Lee, Masters Realty

2014 President's Award– Teresa Dang, RE/MAX Elite Realty & Lucia Tam, Huntington Realty Group

2014 Special Recognition Award– Helen Marston, Keller Williams Realty

2014 Good Neighbor Award– Bob Bodkin, Bodkin Company REALTORS®



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Suzi Dunkel-Soto & Yin Bihr



West San Gabriel Valley Association of REALTORS®



**WE PUT OUR MEMBERS FIRST**

*WSGVAR and the Board of  
Directors wish you and your  
families a wonderful holiday  
season and a  
Happy New Year!*

